**Circle of Influence**

Once you have set some career goals and carried out your career investigations, it is time to start thinking about people in your community and workplaces you could visit. Talk to as many contacts as possible and write down ideas and suggestions. Use the template below to write down all the different people and groups in your community that may be linked to your career interests.

**Community Groups**

**e.g. SPCA**

**Professional services**

**e.g. Doctor**

**Leisure Groups and Clubs**

**Religious/Cultural Groups**

**Immediate**

**Family/whanau**

**Mentor**

**Te Kura students**

**Learning Advisor**

**Te Kura teachers**

**Friends**

**Places you can shop**

**Extended family/whanau**